

FOR SALE:

\$650,000

GROSS LAND AREA:

+/- 51 ACRES

ZONING:

C-2

TAX I.D./APN:

143 012

FEATURES

- ⇒ 40 EXISTING TRAILER SITES W/
 POWER HOOKUPS
- ⇒ PREVIOUS OWNER HAD PROPERTY

 RE-ZONED TO ALLOW FOR 100

 TRAILER SITES (SEE ATTACHED SITE

 MAP)
- ⇒ 1.5 MILE TO I-24; CENTRAL LOCATION

 PROVIDES QUICK ACCESS TO

 NASHVILLE, ATLANTA &

 BIRMINGHAM
- ⇒ ADJACENT TO BLACK CREEK DEVELOPMENT
- ⇒ SCENIC ATMOSPHERE WITH BREATHTAKING VIEWS

51 ACRE MOBILE HOME PARK INVESTMENT PROPERTY

4509 Kellys Ferry Road Chattanooga, TN



PROPERTY DETAILS:

SUBJECT PROPERTY FEATURES A 51 ACRE MOBILE HOME PARK SITE IN LOOKOUT VALLEY, LOCATED JUST 6 MILES OUTSIDE DOWNTOWN CHATTANOOGA. THERE ARE CURRENTLY 40 EXISTING TRAILER SITES, 16 OF WHICH ARE OCCUPIED. GREAT POTENTIAL FOR FUTURE EXPANSION; PREVIOUS OWNER HAD LAND RE-ZONED TO ALLOW A TOTAL OF 100 TRAILER SITES ON PROPERTY (SEE ATTACHED TRAILER PLAT MAP).

PERFECT OPPORTUNITY FOR INVESTOR SEEKING LAND WITH GROWTH CAPABILITY AND SIGNIFICANT UPSIDE BUT DOES NOT REQUIRE HEAVY INVOLVEMENT IN PROPERTY MANAGEMENT. TENANTS PROVIDE TRAILER AND PAY \$175.00/MONTH FOR THE SITE. TENANTS PAY FOR THEIR SITE'S WATER AND ELECTRCITY—INDIVIDUAL HOOKUPS PROVIDED FOR EACH PLAT. SEE ATTACHED FINANCIAL OVERVIEW FOR INCOME POTENTIAL AND EXPENSES.

FOR MORE INFORMATION ON THIS PROPERTY, PLEASE CONTACT:

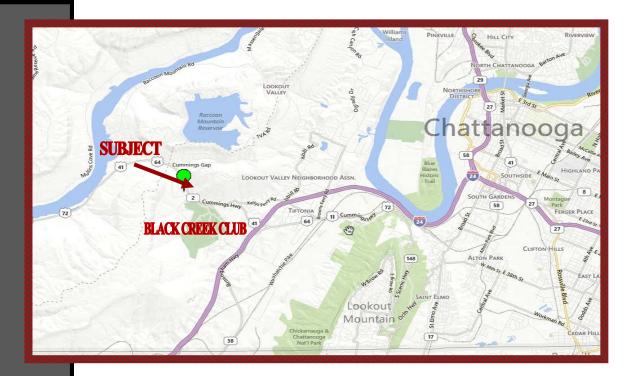
JOE PLEVA

KW COMMERCIAL AGENT 202 MANUFACTURERS ROAD CHATTANOOGA, TN 37405 423.667.6204 MOBILE 423.664.1550 OFFICE joempleva@gmail.com

www.joepleva.com

PAGE I

LOCATION



LOCATION OVERVIEW:

NESTLED BETWEEN LOOKOUT MTN., ELDER MTN. AND RACCOON MTN., LOOKOUT VALLEY OFFERS SCENIC VIEWS IN A COUNTRY SETTING WHILE REMAINING LESS THAN 10 MINUTES OUTSIDE DOWNTOWN CHATTANOOGA. COMMON ATTRIBUTES INCLUDE PUBLIC PARKS, PICNIC AREAS, BIKING/HIKING TRAILS, CAVERNS AND CONSERVATION LAND.

THE LUSH LANDSCAPING, OUTDOOR RECREATION AND CENTRAL LOCATION ARE JUST A FEW OF THE REASONS THAT THE AREA HAS BECOME ONE OF THE MOST POPULAR FOR RESIDENTIAL CONSTRUCTION LAST YEAR. LOOKOUT VALLEY CONSISTS OF FAMILY-FRIENDLY NEIGHBORHOOD DEVELOPMENTS AND SOME OF CHATTANOOGA'S MOST MODERN LIVING, SUCH AS THE RECENT BLACK CREEK COMMUNITY SITUATED ALONG ONE OF THE BEST GOLF COURSES IN TENNESSEE. THESE COMMUNITIES HAVE CONTRIBUTED TO THE AREA BEING MENTIONED IN THE TOP 50 LIST OF PLACEES TO RETIRE.

LOOKOUT VALLEY HAS ALSO EXPERIENCED RECENT HOTEL AND RESTAURANT GROWTH TO ACCOMMODATE ITS RISING RESIDENT POPULATION AND THE CONSTANT HIGH VOLUME TRAFFIC FROM I-24. THE AREA IS ALSO HOME TO COVENANT TRANSPORT AND BURNER SYSTEMS INTERNATIONAL.

THOUGH THE AREA HAS BEEN UNDER STEADY DEVELOPMENT, THERE ARE SEVERAL FACTORS THAT WILL POSE SOME LIMITATIONS ON LOOKOUT VALLEY'S FUTURE GROWTH. APPROXIMATELY 46% OF THE LAND CONTAINS STEEP SLOPES (SLOPES OF 25% OR GREATER) MAKING FURTHER DEVELOPMENT SEEMINGLY IMPOSSIBLE ON A VAST MAJORITY OF THE LAND. LIKEWISE, THE AREA IS MADE UP OF NUMEROUS WATER SYSTEMS—TENNESSEE RIVER, LOOKOUT CREEK AND BLACK CREEK—THAT CAUSE APPROXIMATELY 8% OF THE TOTAL ACREAGE TO LIE IN THE 100 YEAR FLOODPLAIN. AVAILABLE PROPERTY WITH MOSTLY LEVEL TOPOGRAPHY AND CONSIDERED TO BE OUT OF THE FLOODPLAIN WILL BE ON HIGH DEMAND THROUGHOUT LOOKOUT VALLEY'S FUTURE DEVELOPMENT.

www.joepleva.com

TRAILER PLAT MAPS & FINANCIAL OVERVIEW

HCGIS



EXPENSES:

\$103.00/MONTH **DUMP: SEWER PUMP:** \$15.00/MONTH \$4,498.00/YEAR TAXES:

INSURANCE: \$828.00/YEAR

+/- \$30,000.00/YEAR **GROSS INCOME:**

WITH EXPENSES: +/- \$23,000.00/YEAR

+/- \$210,000/YEAR POTENTIAL INCOME:

> 100 SITES @ 100% OCCUPANCY (EACH SITE PAYS \$175.00/MONTH)

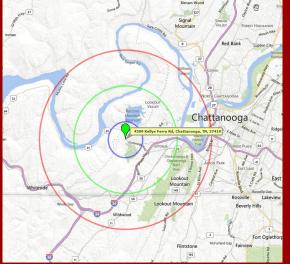


DEMOGRAPHICS



Executive Summary

4509 Kellys Ferry Rd, Chattanooga, TN, 37419 Rings: 1, 3, 5 mile radii Prepared by Joe Pleva Latitude: 35.027697897 Longitude: -85.40649642



	1 mile	3 miles	5 miles	
Population				
2000 Population	592	4,157	12,872	
2010 Population	1,172	4,645	13,144	
2013 Population	1,167	4,698	13,353	
2018 Population	1,179	4,850	13,806	
2000-2010 Annual Rate	7.07%	1.12%	0.21%	
2010-2013 Annual Rate	-0.13%	0.35%	0.49%	
2013-2018 Annual Rate	0.21%	0.64%	0.67%	
2013 Male Population	48.9%	48.6%	48.8%	
2013 Female Population	51.2%	51.4%	51.2%	
2013 Median Age	49.0	46.3	43.9	

In the identified area, the current year population is 13,353. In 2010, the Census count in the area was 13,144. The rate of change since 2010 was 0.49% annually. The five-year projection for the population in the area is 13,806 representing a change of 0.67% annually from 2013 to 2018. Currently, the population is 48.8% male and 51.2% female.

Median Age

The median age in this area is 43.9, compared to U.S. median age of 37.3.

Race and Ethnicity

2013 White Alone	96.4%	94.8%	89.3%
2013 Black Alone	0.7%	1.5%	6.7%
2013 American Indian/Alaska Native Alone	0.2%	0.3%	0.3%
2013 Asian Alone	1.4%	2.0%	1.4%
2013 Pacific Islander Alone	0.2%	0.1%	0.1%
2013 Other Race	0.3%	0.2%	0.9%
2013 Two or More Races	0.9%	1.1%	1.4%
2013 Hispanic Origin (Any Race)	1.6%	1.4%	2.2%

Persons of Hispanic origin represent 2.2% of the population in the identified area compared to 17.4% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 23.3 in the identified area, compared to 62.1 for the U.S. as a whole.

Household

2000 Households	259	1,766	5,172
2010 Households	528	2,031	5,468
2013 Total Households	526	2,061	5,573
2018 Total Households	532	2,134	5,780
2000-2010 Annual Rate	7.39%	1.41%	0.56%
2010-2013 Annual Rate	-0.11%	0.45%	0.59%
2013-2018 Annual Rate	0.21%	0.70%	0.73%
2013 Average Household Size	2.19	2.27	2.38

The household count in this area has changed from 5,468 in 2010 to 5,573 in the current year, a change of 0.59% annually. The five-year projection of households is 5,780, a change of 0.73% annually from the current year total. Average household size is currently 2.38, compared to 2.39 in the year 2010. The number of families in the current year is 3,636 in the specified area.



Executive Summary

4509 Kellys Ferry Rd, Chattanooga, TN, 37419 Rings: 1, 3, 5 mile radii Prepared by Joe Pleva Latitude: 35.027697897 Longitude: -85.40649642

	1 mile	3 miles	5 miles
Median Household Income			
2013 Median Household Income	\$72,482	\$52,636	\$52,456
2018 Median Household Income	\$99,153	\$60,204	\$61,995
2013-2018 Annual Rate	6.47%	2.72%	3.40%
Average Household Income			
2013 Average Household Income	\$133,218	\$80,742	\$86,724
2018 Average Household Income	\$178,112	\$100,800	\$109,735
2013-2018 Annual Rate	5.98%	4.54%	4.82%
Per Capita Income			
2013 Per Capita Income	\$60,081	\$35,532	\$36,556
2018 Per Capita Income	\$80,310	\$44,472	\$46,344
2013-2018 Annual Rate	5.98%	4.59%	4.86%
Households by Income			

Current median household income is \$52,456 in the area, compared to \$51,314 for all U.S. households. Median household income is projected to be \$61,995 in five years, compared to \$59,580 for all U.S. households

Current average household income is \$86,724 in this area, compared to \$71,842 for all U.S households. Average household income is projected to be \$109,735 in five years, compared to \$83,667 for all U.S. households

Current per capita income is \$36,556 in the area, compared to the U.S. per capita income of \$27,567. The per capita income is projected to be \$46,344 in five years, compared to \$32,073 for all U.S. households

de 4-0,3-4 in inc years, compared to 432,073 for all 0.3. Households			
Housing			
2000 Total Housing Units	286	1,906	5,675
2000 Owner Occupied Housing Units	177	1,315	3,999
2000 Owner Occupied Housing Units	82	451	1,172
2000 Vacant Housing Units	27	140	504
2010 Total Housing Units	585	2,268	6,142
2010 Owner Occupied Housing Units	409	1,470	4,050
2010 Renter Occupied Housing Units	119	561	1,418
2010 Vacant Housing Units	57	237	674
2013 Total Housing Units	596	2,325	6,280
2013 Owner Occupied Housing Units	393	1,437	3,992
2013 Renter Occupied Housing Units	134	624	1,581
2013 Vacant Housing Units	70	264	707
2018 Total Housing Units	624	2,433	6,551
2018 Owner Occupied Housing Units	398	1,497	4,176
2018 Renter Occupied Housing Units	134	637	1,604
2018 Vacant Housing Unite	92	200	771

Currently, 63.6% of the 6,280 housing units in the area are owner occupied; 25.2%, renter occupied; and 11.3% are vacant. Currently, in the U.S., 56.4% of the housing units in the area are owner occupied; 32.3% are renter occupied; and 11.3% are vacant. In 2010, there were 6,142 housing units in the area - 65.9% owner occupied, 23.1% repter occupied, and 11.0% vacant. The annual rate of change in housing units since 2010 is 0.99%. Median home value in the area is \$1285,649, compared to a median home value of \$177,257 for the U.S. In five years, median value is projected to change by 6.89% annually to \$221,376.

www.joepleva.com

RE-ZONING APPROVAL

Name: Martha Kelley et al Location: Cummings Highway

Request: Rural Residential & Agricultural/Multi-family

Staff Recommendation: Deny

Planning Commission Action: Rejected 11/8/71

County Council Action: Approved 1/5/72

1971-186

Date Rec'd: 10/14/71

Name: Martha Kelley, et al

Location: Cummings Hwy just E. of County Line

Request: Agr. & RR/Tourist Court and Motel

Staff Recommendation: Deny

Planning Commission Action: Rejected 11/8/71

County Council Action: Approved 1/5/72

ALFRED J. SAMPLES and DOROTHY SAMPLES

vs.

EUGENE F. KELLEY

NO. 47314

IN THE CHANCERY COURT OF HAMILTON COUNTY, TENNESSEE

PART I

ORDER

This cause came on to be heard on May 20, 1975, before Circuit Court Judge H. Ted Milburn, sitting by interchange for The Honorable Wilkes T. Thrasher, Chancellor. After hearing the testimony of witnesses, examining the exhibits introduced into evidence and considering the entire record, the Court made certain findings of fact which are specifically set out in the record, and included among which are the following:

- 1. That the road in question is a public rather truer, a private road, the road naving been used by the public for many years prior to the construction of U.S. 41, and was used in the late 1920's and early 1930's under the name of "Kelleys Perry Road." It should be noted that during the course of the trial the defendant, through his attorney, finally conceded that the road is a public rather than a private road.
- 2. That the width of the road is forty feet (40°), the said distance having been established by the testimony of witnesses, by .. old barbed wire fence line, evidence of v.s.ch. is still in ... ex scence, and by 1970 and 1971 surveys of Hope...s.-Nov. .. Engineering Company, Inc. filed in the record as Exhibits "... and ..."
- 3. Additional findings of fact were made in the record at the conclusion of all proof to viting in the record at the conclusion of all proof to viting in the reby made.

In consideration of the foregoing, it is hereby ORDERED,
ADJUDGED and DECREED as follows:

- 1. That within thirty (30) days the defendant, Eugene F. Kelley, Jr., move the chain link fence which he installed in 1971 along the road in question back from the roadway so as to conform with the Hopkins-Morton survey, being in evidence as Exhibit "14" in the record, which survey was prepared in connection with said defendant's purchase of his property and shows evidence of the old barbed wire fence boundary.
- That all costs of moving the said fence be borne by the defendant, Eugene F. Kelley, Jr.
- That no damages be awarded the plaintiffs in this cause under the proof presented.
- That this cause be continued for the enforcement of the Court's decree.
- That the defendant shall pay all costs in this cause for which execution may issue, if necessary.

Enter this 25th day of June, 1975.

B. J.J. Melher

www.joepleva.comellor Wilkes T. Thrasher

JAMEARY ERRE 1222

SW 210', thence NW 865, thence SW 90', thence NW 200' to a point of beginning.

BE IT FURTHER RESOLVED, that this Resolution take effect from and after its passage, the public welfare requiring it.

/s/ Jack D. Mayfield MEMBER OF THE COUNTY COUNCIL

HESOLUTION - TITLE - REZONING FROM RURAL MESIDENTIAL AND AGRICULTERAL TO TOURIST COURT AND MOTEL DESPRICT A TRACT OF LAND LOCATED ON THE S. SIDE OF COMMINGS BAY, SOME GOO'S. OF HARLON CO. LINE, THIS TRACT BELLENS AT A POINT SOME GOO'S. OF THE MARION CO. LINE AND ZHO'S. OF CHRITIGS HAY, AND EXTENDS SM SOME 1090'TO A 40' EXSENSET, THENCE SE ALDING SAID EXSENSET FOR DOU'T, THENCE NE FOR 1000'TO A POINT 300'S OF CUMMINGS HAY., THENCE MY 450', THENCE ME JOU'TO CUMMINGS HAY., THENCE MY 450', THENCE ME JOU'THENCE MY JOU'THENCE MY JOU'THENCE MY JOU'THENCE MY JOU'T THENCE MY ZO', THENCE MY 210', THENCE MY 371'TO POIN.

BE IT RESOLVED, BY THE COUNTY COUNCIL OF HAMILTON COUNTY, TERRESSEE, IN SESSION ASSEMBLED: -

WHEREAS, Mrs. Martha L. Kelley and Others, petitioned The Chattanooga-Hamilto County Regional Planning Commission to rezone a tract of land located on the South side of Cummings Highway, and said Planning Commission after hearing recommended that said petition be denied; and

WHEREAS, Mrs. Kelley and Others, requested that the County Council consider said potition and notice has been published in a newspaper in general circulation in Hamilton County that the County Council would hold a public hearing on January 5, 1972, concerning the passage of this Resolution, as required by law, and such hearing having been held.

NOW, THEREFORE, BE IT RESOLVED, BY THE COUNTY COUNCIL OF HAMILTON COUNTY,
TENNESSEE, IN SESSION ASSEMBLED: That the Zoning Resolution of Hamilton County be emened to rezone from Rural Residential and Agricultural to Tourist Court and Motel District
a tract of land located on the South side of Commings New, some 800' East of Marion
County Line. This tract begins at a point some 800' E, of the Narion Co. Line and 210'
S. of Cummings New, and extends SW some 1080' to a 40' comment, thence EE alone sail
wasement for 500', thence NE for 1000' to a point 300' SW of Commines New, the next W
450' thence NE 300' to Cummings New, fronts 100' on S. line of commines New, the
frontage being under TWA row, thence SW 420', thence NW 210', is one SM 15', the
171' to the point of Registring.

BE IT MERTHER RECOLUED, that this Knowletter rate attraction of the state of the st

AVERVEA XESM 7335

TEMNESSEE, IN SESSION ASSEMBLED: That the Moning Resolution of Hamilton County be amended to rezone from Agricultural to Sural Residential a tract of land located at the SE intersection of Middle Valley Pike and Contral Drive. This tract fronts 355' on the South line of Contral Drive and extends SW 200', thence SE 200', thence SW 30', thence SS 500', to the Eastern line of Lot 83, Chattanooga Gardem Farms, thence SW along asid lot line for 410', thence SW along the South line of Lot 83 for 330' to the East line of Middle Valley Pike, fronts 950' on the East line of Middle Valley Pike, being part of Lots 82 and 83, Chattanooga Garden Farms Subdivision.

BR IT FURTHER RESOLVED, that this Resolution take effect from and after its passage, the public welfare requiring it.

/s/ Jack D. Mayfield MEMBER OF THE COUNTY COUNCIL 87

ON MOTION of Councilman Mayfield, seconded by Councilman Wilson, the foregoin Resolution was unanimously Adopted by Acclamation, Total present-5. Absent-0.

RESOLUTION - TITLE - RECORDS PEOR RUBAL RECIDENTIAL NEW BORKCULTURAL TO MOBILE HOME DIST. A TRACT OF CAMB LOCATED ON THE S. RELE OF CHMEINERS HAY. E. OF THE MANUNC CO. LINE, THIS THACT BESINS AT A POINT 1925 E. OF THE MANUNC CO. LINE AND 190'S. OF CUMPLINGS HAY, MID EXTENDS SHE SOME HOUD'TO A 40'SH, LEADING TO A COAL MICH, THENCE MY GOOD TO A 40'SH, LEADING TO A COAL MICH, THENCE MY 50', A POINT SOME 190'S. OF CHMENCE NEW ATT. THENCE MY 50', THENCE MY 10'SHOW THE SECOND THE SECON

BE IT RESOLVED, BY THE COUNTY COUNCIL OF HAMILTON COUNTY, TENNESSEE, IN SESSION ASSEMBLED: $^{\circ}$

WHEREAS, Mrs. Martha J. Kelley and Others, petitioned The Chattaneoga-Hamilton County Regional Planning Commission to rezone a tract of land located on the S. side of Cummings Highway East of the Marion County Line, and said Planning Commission after hear-ling recommended that said petition be denied: and

WHEREAS, Mrs. Kelloy and Others, requested that the County Council consider said petition and notice has been published in a newspaper in general circulation in Hamilton County that the County Council would hold a public hearing on January 5, 1972, concerning the pausage of this Resolution, as required by law, and such hearing been held.

NOW, THEREFORE, US IT RESOLVED, BY THE COUNTY COUNCIL OF SANISTS COLLEY,
TENNESSEE, IN SESSION ASSEMBLED: That the conter Resolutions of Hamil' at Them;,
amended to rezone from Haral Hemidenizat and Assemblianch to Weedle Haral Trib's a tem
of land located on the S. side of Commins Bay, H. of the Merico. This is to
hemins at a point 1925' E. of the Railon CV. time and Assembliance.

tends SM some 1909' to a 40' rd. Leading to a modified, This is,
for some 2,000' to a point gome 190' S. of 1903 Haral Rey. If the SM some 1904' is represented the content of the SM some 1904' to a point gome 1904' S. of 1903 Haral Rey. If the SM some 1904' is represented the content of the SM some 1904' is represented the content of the content of the Commission Rey. If the content of the content

www.joepleva.com